

Commission Revision Exercise

1) Claire sells cars.

She is paid £250 per month plus 3% commission on her sales.

How much is she paid in a month when her sales are worth £72 000?

2) Linda sells make-up. Her basic pay is £50 per week.

She is also paid 30% commission on her sales.

How much is she paid altogether in a week when she sells £620 worth of make-up?

3) Walter is a double glazing salesman.

Each month he earns £500 plus 5% commission on all his sales.

Calculate the value of his sales in a month when his total earnings were £1900.

4) Sandy works in a call centre for a company selling conservatories.

Her pay is calculated as follows:

- for each client who agrees to a home visit from a salesperson she is paid £10
- for each one of her clients who places an order for a conservatory she is paid 0.5% commission on the sale.

One week 20 of Sandy's clients agree to a home visit.

One of them orders a conservatory worth £12000.

Calculate Sandy's pay for the week.

5) A job as a sales consultant is advertised.



Matthew telephones for information and finds out that the basic wage is £15000.

In addition to this he will receive 2.5% commission on all his sales.

What value of sales will Matthew have to make in order to earn £22000 per year?

Commission Revision Exercise

1) $3\% \text{ of } 72\,000 = 2160$
 $250 + 2160 = \text{£}2410$

2) $30\% \text{ of } 620 = 186$
 $50 + 186 = \text{£}236$

3) $1900 - 500 = 1400$
 $1400 \div 0.05 = 28000$
Walter has sales worth $\text{£}28\,000$

4) $20 \times \text{£}10 = \text{£}200$
 $0.5\% \text{ of } \text{£}12000 = \text{£}60$
Pay for week = $200 + 60 = \text{£}260$

5) Commission = $22000 - 15000 = 7000$
 $2.5\% \text{ of Sales} = 7000$
 $0.025 \times \text{Sales} = 7000$
Sales = $7000 \div 0.025 = \text{£}280\,000$